Message Text

CONFIDENTIAL

PAGE 01 LA PAZ 05649 142212Z

67

ACTION ARA-20

INFO OCT-01 ISO-00 SPC-03 AID-20 EB-11 NSC-10 RSC-01

CIEP-02 TRSE-00 SS-15 STR-08 OMB-01 CEA-02 CIAE-00

COME-00 FRB-02 INR-10 NSAE-00 XMB-07 OPIC-12 LAB-06

SIL-01 AGR-20 SSO-00 NSCE-00 INRE-00 USIE-00 DRC-01

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FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC IMMEDIATE 954

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JOINT EMBASSY/AID MESSAGE

E.O. 11652: GDS TAGS: ECON, EFIN

SUBJ: FORMER GOB ECONOMIC ADVISER WILLY VARGAS RE GOB FISCAL REFORM PLANS

1. ON SEPT. 13 ACTING USAID DIRECTOR MUDGE LUNCHED WITH FORMER GOB ECONOMIC ADVISER WILLY VARGAS WHO REPORTED FOLLOWING:

A. VARGAS WORKING ON PRESIDENTIAL COMMISSION FORMED A MONTH AGO TO RECOMMEND MEASURES FOR IMPROVING BAD GOB FISCAL SITUATION.

B. THE COMMISSION HAS THE PRESIDENT'S CONFIDENCE AND INCLUDES AMONG OTHERS: CURRENT GOB ECONOMIC ADVISER GASTON VILLA, FINANCIAL ADVISER DAVID BLANCO, PRIVATE SECTOR REPRESENTATIVE ADELBERTO VIOLAND.

C. COMMISSION WILL REPORT TO CABINET ON MONDAY, SEPT. 17 WITH RECOMMENDATIONS INCLUDING AMONG OTHERS THE FOLLOWING:

- (1) INCREASED TAXES, INCLUDING IMPORT AND EXPORT DUTIES.
- (2) REDUCTION OF GOB EXPENSES.
- (3) REDUCTION OF SUBSIDIES FOR FLOUR AND PUBLIC TRANSPORTATION. CONFIDENTIAL

CONFIDENTIAL

PAGE 02 LA PAZ 05649 142212Z

(4) INCREASED DOMESTIC PRICE CEILING ON MEAT TO FACILITATE

INCREASED EXPORT EARNINGS.

- (5) ELIMINATING GOB AS PARTY TO LABOR NEGOTIATIONS, I.E.
- WAGE NEGOTIATIONS TO BE MATTER BETWEEN EMPLOYER AND EMPLOYEES.
- D. MEASURES DISCUSSED WITH AND APPROVED BY PAZ ESTENSORRO.
- E. WILLINGNESS TO SUPPORT SUCH MEASURE WAS AMONG CRITERIA IN SELECTION OF NEW CABINET.
- F. APPROACHING SLECTIONS AMONG FACTORS DICTATING AGAINST FURTHER DELAY.
- G. GOB CURRENTLY ESTIMATES $B.\ 1.2\ BILLION\ CY\ 73\ DEFICIT,$
- OF WHICH EXISTING AID PROGRAM LOANS, COUNTERPART, AND DEBT
- CARRYOVER, COULD COVER ABOUT B.0.3 BILLION. FX RESERVES

DOWN TO \$32 MILLION AND FAST

- DWINDLING. VARGAS ESTIMATES THAT PROPOSED MEASURES COULD
- REDUCE UNFINANCED DEFICIT TO ABOUT $B.0.45\ BILLION\ IN\ CY$
- 73. WITH STRONGER IMPACT IN CY 74.
- H. GOB FISCAL PLIGHT AGGRAVATED BY NEAR CERTAIN FAILURE OF \$225 MILLION LOAN DEAL.
- I. BANZER WOULD BE ASKING PRESIDENT NIXON FOR HELP IN FORM OF ANOTHER PROGRAM LOAN (VARGAS ESTIMATED MAGNITUDE \$30
- MILLION) TO BOLSTER FX RESERVES AND FINANCE INVESTMENT BUDGET.
- J. GOB ALSO SEEKING RENEWAL IMF STANDBY. IMF TEAM DUE HERE IN EARLY OCTOBER.
- 2. MUDGE OFFERED NO ENCOURAGEMENT RE PROPOSED PROGRAM LOAN, WHICH, IN ANY EVENT, WOULD NOT SIGNIFICANTLY HELP WITH OPERATING BUDGET DEFICIT; COMMENDED PROPOSED MEASURES
- AFFECTING REVENUES AND EXPENSES AS ESSENTIAL TO FORESTALL FISCAL AND ECONOMIC DISASTER; AND STRESSED THE IMPORTANCE
- OF INCREASED DRAWDAWN OF EXISTING FOREIGN LOAN PIPELINE.
- 3. MUDGE NOTED POTENTIAL ADVERSE IMPACT OF GOB'S RECENT COTTON FUTURES POLICY ON FUTURE MARKET FOR BOLIVIAN PRODUCTS AND CLIMATE FOR FOREIGN INVESTMENT IN BOLIVIA. VARGAS CONCURRED, SAID POLICY RESULT OF PRESSURE FROM COTTON PRODUCERS. BREWIN

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